

# Salesperson Prelicense

**A candidate for a salesperson's real estate license in Georgia must:**

- Be at least 18 years of age.
- Be a high school graduate or the holder of a certificate of equivalency.
- Successfully complete a Commission-approved Salesperson Prelicense Course of at least 75 hours, including a proctored exam, at an approved school such as Georgia MLS Training Institute.
- Pass a state examination approved by the Commission.

Are you interested in attending an instructor-led class at one of our convenient locations?

Would you prefer to learn at your own pace using a comprehensive online course?

Georgia MLS Training Institute offers both in-class and online options.

**The choice is yours! Start today!**

**IN-CLASS COURSES** Georgia MLS Training Institute offers day and night classes to accommodate your busy schedule. Our 75-hour Salesperson Prelicense Course consists of two sections, *Real Estate Fundamentals* and *Georgia Real Estate Practice*, that can be taken in either order. This newly formatted curriculum allows you to complete the day class in about five weeks or the night class in less than twelve weeks!

- Choose between day and night schedules at one of our Metro Atlanta locations
- Receive the required books and course material with paid tuition
- Complete the two sections in the order that best suits your schedule
- Take two individually-weighted final exams rather than one lengthy exam
- Make two easy payments of only **\$225!**

Our classes are taught by qualified and experienced instructors in a professional classroom environment.

**To register**, either fax, mail or bring the attached enrollment form to any of our Metro Atlanta locations. In-class courses require advance registration and payment.

**GAMLS Corporate**  
1414 Montreal Road  
Tucker, Georgia 30084  
**770-493-9000**  
**770-621-2211 Fax**

**GAMLS Training Institute  
@ Metro South Association  
of REALTORS® (MSAR)**  
1671 Adamson Parkway  
Morrow, Georgia 30260  
**770-961-2203**

**GAMLS Training Institute  
@ Northeast Atlanta Metro  
Association of  
REALTORS® (NAMAR)**  
2145 Duluth Hwy.  
Duluth, Georgia 30097  
**770-493-9000**

**GAMLS Training Institute  
@ Cherokee Association of  
REALTORS® (CAOR)**  
1600 River Park Blvd.  
Suite 104  
Woodstock, Georgia 30188  
**770-493-9000**

**ONLINE COURSE** Georgia MLS Training Institute offers the 75-hour Salesperson Prelicense Course in a comprehensive online program. If you have access to the Internet on an IBM compatible or Mac computer, then distance learning may be right for you! Our course is approved by the Georgia Real Estate Commission and allows you to learn at your own pace from the comfort of your computer. Tuition is only **\$250** and includes admission into our highly regarded Cram Course. That's a \$50 value!

The **Cram Course** is a two-day intensive review of the prelicense material taught by Director of Education, Bob Hart. We highly recommend that students attend the Cram Course before sitting for the examination. This extremely valuable course is offered throughout the year at the Corporate office in Tucker.

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**Enroll online** at [www.GeorgiaRealEstateSchool.com](http://www.GeorgiaRealEstateSchool.com) for instant access to your online course. If you prefer, you can fax, mail or bring the attached enrollment form to our Corporate Center in Tucker.

# 2012 Schedule of In-Class Courses

**Georgia MLS Corporate Center**  
**1414 Montreal Road • Tucker, GA 30084 • 770-493-9000**

## DAY CLASS

Meets on **Mondays, Wednesdays and Fridays** from **9:00 a.m. – 5:00 p.m.** unless otherwise noted\*

### Real Estate Fundamentals

Jan 18, 20 / 23, 25, 27 / 30  
Feb 29, Mar 2 / 5, 7, 9 / 12  
Apr 18, 20 / 23, 25, 27 / 30  
Jun 13, 15 / 18, 20, 22 / 25  
Sep 12, 14 / 17, 19, 21 / 24  
Oct 17, 19 / 22, 24, 26 / 29

### Georgia Real Estate Practice

Feb 6, 8, 10 / 13, 15, 17 / 22, 24  
Mar 14, 16 / 19, 21, 23 / 26, 28, 30  
May 7, 9, 11 / 14, 16, 18 / 21, 23  
Jul 9, 11, 13 / 16, 18, 20 / 23, 25  
Sep 26, 28 / Oct 1, 3, 5 / 8, 10, 12  
Oct 31, Nov 2 / 4, 7, 9 / 11, 14, 16

## NIGHT CLASS

Meets on **Tuesdays and Thursdays** from **6:00 p.m. – 10:00 p.m.** unless otherwise noted\*

### Real Estate Fundamentals

Feb 21, 23 / 28, Mar 1 / 6, 8 / 13, 15 / 20, 22  
May 22, 24 / 29, 31 / Jun 5, 7 / 12, 14 / 19, 21  
Aug 14, 16 / 21, 23 / 28, 30 / Sep 4, 6 / 11, 13  
Nov 6, 8 / 13, 15 / 27, 29 / Dec 4, 6 / 11, 13

### Georgia Real Estate Practice

Jan 3, 5 / 10, 12 / 17, 19 / 24, 26 / 31, Feb 2 / 7, 9 / 14  
Apr 3 / 10, 12 / 17, 19 / 24, 26 / May 1, 3 / 8, 10 / 15, 17  
Jun 26, 28 / Jul 5 / 10, 12 / 17, 19 / 24, 26 / 31, Aug 2 / 7, 9  
Sep 18, 20 / 25, 27 / Oct 2, 4 / 9, 11 / 16, 18 / 23, 25 / 30

## Cram Course Schedule

Jan 21 and Jan 22  
Feb 18 and Feb 19  
Mar 17 and Mar 18  
Apr 14 and Apr 15  
May 12 and May 13

Jun 9 and Jun 10  
Jul 14 and Jul 15  
Aug 11 and Aug 12  
Sep 8 and Sep 9  
Oct 6 and Oct 7

Oct 27 and Oct 28  
Nov 17 and Nov 18  
Dec 8 and Dec 9

*The Cram Course meets from 8:45 a.m. to 5:00 p.m. on designated weekends at the Corporate office in Tucker. Advance registration is required. Visit our website at [www.GeorgiaRealEstateSchool.com](http://www.GeorgiaRealEstateSchool.com) to print an enrollment form.*



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1600 River Park Blvd.  
Suite 104  
Woodstock, Georgia 30188  
**770-493-9000**

## 2012 Schedule of In-Class Courses

### Metro South Association of REALTORS® (MSAR) 1671 Adamson Parkway • Morrow, GA 30260

*Georgia MLS Training Institute has partnered with the Metro South Association of REALTORS® in Morrow to offer salesperson prelicense courses to residents of Clayton County and the surrounding area.*

#### DAY CLASS

Meets on **Mondays, Wednesdays and Fridays** from **9:00 a.m. – 5:00 p.m.** unless otherwise noted\*

##### Real Estate Fundamentals

Mar 14, 16 / 19, 21, 23 / 26

May 30, Jun 1 / 4, 6, 8 / 11

Jul 11, 13 / 16, 18, 20 / 23

##### Georgia Real Estate Practice

Apr 9, 11, 13 / 16, 18, 20 / 23, 25

Jun 13, 15 / 18, 20, 22 / 25, 27, 29

Jul 30, Aug 1, 3 / 6, 8, 10 / 13, 15

#### NIGHT CLASS

Meets on **Tuesdays and Thursdays** from **6:00 p.m. – 10:00 p.m.** unless otherwise noted\*

##### Real Estate Fundamentals

Apr 3 / 10, 12 / 17, 19 / 24, 26 / May 1, 3 / 8

Jun 26, 28 / Jul 5 / 10, 12 / 17, 19 / 24, 26 / 31

##### Georgia Real Estate Practice

May 10 / 15, 17 / 22, 24 / 29, 31 / Jun 5, 7 / 12, 14 / 19, 21

Aug 7, 9 / 14, 16 / 21, 23 / 28, 30 / Sep 4, 6 / 11, 13 / 18

*Please note: Please contact Georgia MLS Training Institute at 770-493-9000 for registration information. Students must submit an enrollment form and payment to Georgia MLS no later than the last business day before the class starts. Books and materials can be shipped to you via UPS for \$10 or you can pick up at MSAR prior to class.*

### Northeast Atlanta Metro Association of REALTORS® (NAMAR) 2145 Duluth Highway • Duluth, GA 30097

*Georgia MLS Training Institute has partnered with the Northeast Atlanta Metro Association of REALTORS® in Duluth to offer salesperson prelicense courses to residents of Gwinnett County and the surrounding area.*

#### DAY CLASS

Meets on **Mondays, Wednesdays and Fridays** from **9:00 a.m. – 5:00 p.m.** unless otherwise noted\*

##### Real Estate Fundamentals

Apr 18, 20 / 23, 25, 27 / 30

Aug 15, 17 / 20, 22, 24 / 27

##### Georgia Real Estate Practice

Mar 12, 14, 16 / 19, 21, 23 / 26, 28

May 7, 9, 11 / 14, 16, 18 / 21, 23

#### NIGHT CLASS

Meets on **Tuesdays and Thursdays** from **6:00 p.m. – 10:00 p.m.** unless otherwise noted\*

##### Real Estate Fundamentals

Apr 17, 19 / 24, 26 / May 1, 3 / 8, 10 / 15, 17

Sep 4, 6 / 11, 13 / 18, 20 / 25, 27 / Oct 2, 4

##### Georgia Real Estate Practice

May 22, 24 / 29, 31 / Jun 5, 7 / 12, 14 / 19, 21 / 26, 28 / Jul 3

Oct 9, 11 / 16, 18 / 23, 25 / 30, Nov 1 / 6, 8 / 13, 15 / 20

*Please note: Please contact Georgia MLS Training Institute at 770-493-9000 for registration information. Students must submit an enrollment form and payment to Georgia MLS no later than the last business day before the class starts. Books and materials can be shipped to you via UPS for \$10 or you can pick up at NAMAR prior to class.*

# Salesperson Prelicense Course Enrollment Form



**INCOMPLETE FORMS WILL NOT BE ACCEPTED.**

IN-CLASS COURSE	LOCATION:	START DATE:	DAY OR NIGHT:	COST:
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Real Estate Fundamentals	_____	_____	_____	\$225
Georgia Real Estate Practice	_____	_____	_____	\$225

**Please Note:**

- In-class course enrollment requires advance registration and payment.
- Tuition is \$225 per class including books and materials.
- There is homework due the first day of class. Please allow ample shipping time or pick up your books no later than the business day before the class starts.

_____	<b>SHIP BOOKS VIA UPS (\$10)</b>
_____	<b>HOLD BOOKS FOR PICK UP (\$0)</b>
_____	<b>PAYMENT TOTAL</b>

CENGAGE COMPUTAUGHT™ ONLINE COURSE
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**Please Note:**

- Proctored exam required.
- The cost of the Cram Course and supplemental material is included. Supplemental material will be emailed.

\$250	<b>PAYMENT TOTAL</b>
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**MINIMUM SYSTEM REQUIREMENTS:**

- |  |  |
|--|--|
| <ul style="list-style-type: none"> <li>• IBM PC Compatible Computer (1GHz Intel Pentium III processor, or equivalent, and later)</li> <li>• Mac OS (Intel Core™ Duo 1.83 GHz processor, or equivalent, and later)</li> <li>• 512MB of RAM (1GB recommended)</li> </ul> | <ul style="list-style-type: none"> <li>• Internet connection (minimum 56Kbps required, high speed recommended)</li> <li>• Printer (for course documentation and Student Affidavit)</li> <li>• Microsoft Internet Explorer 7 or greater*, Adobe Acrobat Reader 5.0 or greater*, Flash Player plug-in*, Adobe AIR* (*Free download available with course)</li> </ul> |
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GEORGIA REAL ESTATE APPLICATION - LICENSURE INFORMATION
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IDENTIFICATION			
_____	_____	_____	_____
<i>First Name</i>	<i>Middle Name</i>	<i>Last Name</i>	<i>Suffix*</i>
_____	_____	_____	_____
<i>Social Security Number</i>	<i>Birth Date (mm/dd/yyyy)</i>	<i>Email Address</i>	<i>Gender</i>
_____			
<i>Password (for online course only – must be minimum 8 characters)</i>			

PRIMARY / RESIDENTIAL ADDRESS			
_____			_____
<i>Number and Street</i>			<i>Apartment or Suite Number*</i>
_____	_____	_____	_____
<i>City</i>	<i>State</i>	<i>Zip Code</i>	<i>County</i>
_____	_____		
<i>Primary Phone</i>	<i>Alternate Phone</i>		

ALTERNATE / MAILING ADDRESS (If different from residential address above)			
_____			_____
<i>Number and Street (Course materials can <u>not</u> be shipped to a P.O. Box)</i>			<i>Apartment or Suite Number</i>
_____	_____	_____	_____
<i>City</i>	<i>State</i>	<i>Zip Code</i>	<i>County</i>

Firm Number:	H -	<table border="1" style="display: inline-table; border-collapse: collapse;"> <tr> <td style="width:20px; text-align: center;">9</td> <td style="width:20px; text-align: center;">9</td> <td style="width:20px; text-align: center;">9</td> <td style="width:20px; text-align: center;">9</td> <td style="width:20px; text-align: center;">9</td> <td style="width:20px; text-align: center;">9</td> </tr> </table>	9	9	9	9	9	9	<p><i>You will be given the opportunity to change license status and firm license number at the testing center when you take your state examination.</i></p>
9	9	9	9	9	9				
Exam Type:	<input checked="" type="checkbox"/> Sales <input type="checkbox"/> Broker <input type="checkbox"/> Community Association Manager	License Status:	<table border="1" style="display: inline-table; border-collapse: collapse;"> <tr> <td style="width:20px; text-align: center;">A</td> </tr> </table>	A					
A									

**History**  
(Check Yes or No)

**Georgia Real Estate Application License Information**

(Continued)

**Yes No**

- \_\_\_ \_\_\_ 1. Are you applying for a license as a Georgia resident?
- \_\_\_ \_\_\_ 2. Are you a veteran with at least one year of active duty who served at least 90 days during wartime?
- \_\_\_ \_\_\_ 3. Have you ever been licensed in another state as a broker or salesperson?

If YES, where? (State Abbreviation) \_\_\_\_\_

Under what last name? \_\_\_\_\_

Note: If "yes," you must attach to this application a course completion certificate. In addition, you must attach a certificate of licensure history (not more than one year old and showing "active" time or date) from any other state in which you have held a license **only if** you:

- a. Do not have course completion certificates and are attempting to prove that you have met Georgia's required prelicense or postlicense education in another state or (if applying for a broker's examination) you have met any part of Georgia's three-year experience requirement in another state; or
- b. Are a resident of Florida and taking only the state portion of Georgia's examination.

- \_\_\_ \_\_\_ 4. Have you ever held or do you hold a real estate license in Georgia?

If YES, give license number: \_\_\_\_\_

If YES, but under a different name, what last name? \_\_\_\_\_

- \_\_\_ \_\_\_ 5. Are you a high school graduate **OR** the holder of a General Education Development (GED) certificate?
- \_\_\_ \_\_\_ 6. Have you ever been convicted of, pled nolo contendere to, or been granted first offender treatment upon being charged with (1) any criminal offense other than a traffic violation or (2) any traffic violation that involved driving under the influence of alcohol or drugs, homicide or feticide by vehicle, fleeing the scene of an accident, attempting to elude a police officer, or impersonating a law enforcement officer?
- \_\_\_ \_\_\_ 7. Have you ever been disciplined by the Georgia Real Estate Commission or any state or federal licensing agency or authority which regulates any profession? (Disciplinary actions include but are not limited to such actions as: a reprimand, a suspension, a fine, or any restriction placed on your rights to operate as a licensee.)

**If you answered "yes" to questions 6 or 7 above, you should immediately file with the Commission the Application for Preliminary Decision ([www.grec.state.ga.us](http://www.grec.state.ga.us)).**

- \_\_\_ \_\_\_ 8. If applying for a broker license, how many years have you been actively licensed as a salesperson? \_\_\_\_\_ as a community association manager? \_\_\_\_\_ as a broker? \_\_\_\_\_  
(You must have maintained a salesperson's license in **active** status for at least three of the five years immediately preceding the filing of an application to become a broker (*effective 07/01/07*). The time a license is on inactive or lapsed status does not count toward this three-year requirement.)

(If not applicable, please check "no.")

**SIGNATURE REQUIRED** \_\_\_\_\_ **Date** \_\_\_\_\_

**PAYMENT INFORMATION**

Please Make a Selection • Payment must accompany application

Cash \_\_\_ Check \_\_\_ MasterCard \_\_\_ Visa \_\_\_

Cardholder Name \_\_\_\_\_

Card Number \_\_\_\_\_ Exp. Date \_\_\_\_\_

**SIGNATURE REQUIRED** \_\_\_\_\_ **Date** \_\_\_\_\_

**REFUND POLICY**

In-class course fees are non-refundable. Tuition is good for one (1) year from enrollment date. A transfer fee applies to students who need to reschedule.

Salesperson Prelicense computer-based course fees are refundable within seven (7) calendar days from the date of purchase. Course must be completed within 180 days from the date of purchase.

**FAX, MAIL OR BRING YOUR COMPLETED APPLICATION TO THE FOLLOWING LOCATION:**

**GAMLS Corporate**  
1414 Montreal Road  
Tucker, Georgia 30084  
**770-493-9000**  
**770-621-2211 Fax**

**Toll free 1-800-289-1214**

**[www.GeorgiaRealEstateSchool.com](http://www.GeorgiaRealEstateSchool.com)**