

Postlicense Education

Salespersons must complete a 25-hour postlicense course in their first year of licensure.

The course will conclude with a final examination administered by an approved school such as Georgia MLS Training Institute. All licensees on active or inactive, resident or nonresident status must meet this education requirement.

IN-CLASS COURSES Georgia MLS Training Institute offers day and night classes to accommodate your busy schedule. Our classes are taught by qualified and experienced instructors in a professional classroom environment. Choose between three in-class options:

THE NUTS AND BOLTS OF REAL ESTATE

25 Hours **\$145**

Learn about the essential elements to start a successful real estate career. Topics include: business planning, listing presentation, advertising, prospecting, and buyer counseling. Day class meets from 9:00 AM to 4:30 PM. Night class meets from 6:00 PM to 10:00 PM

REAL ESTATE BASICS


25 Hours **\$145**

It's real estate boot camp time! Learn the basics necessary to start a successful real estate career. This is an excellent course for both new and experienced agents. Topics include: prospecting and marketing, seller agency, property disclosure, buyer agency, handling earnest money, GAR sales contracts and amendments. Class meets from 9:00 AM to 4:00 PM.

UP AND AWAY, THE SUPERSTAR WAY

25 Hours

\$145

 Boost your business using successful prospecting, a realistic business plan, an effective listing presentation and a solid understanding of the GAR forms. Topics include: On Your Mark, Get Set, GO(als), Getting Lucky with Leads, Prospecting for Gold, A Clinical Look at Listings, The Listing Presentation with Pizzazz and a GAR Forms Review. Class meets from 6:00 PM to 9:30 PM.

The Georgia MLS Training Institute is approved by the Georgia Real Estate Commission to offer real estate continuing education, sales postlicense and prelicense courses. The school's approval code is 228 and the renewal date is December 31, 2011. Each of these courses is approved for 25 hours of postlicense education credit. In order to receive credit for the in-class courses you must:


- Be on time and in class for the entire 25 hours of instruction.
- Sign class roster before each session.
- Maintain average and pass final exam with a 75 or higher.

COMPUTER-BASED COURSES Georgia MLS Training Institute offers online education via the Internet. Our courses allow you to learn at your own pace from the comfort of your home or office IBM compatible computer. Choose between four online options:

STARTING YOUR GEORGIA REAL ESTATE CAREER

25 Hours

Only \$99

 This Georgia-specific course includes: prospecting and marketing, seller and buyer agency, CMA vs. appraisal, handling earnest money, disclosure, the Georgia contracts and exhibits and amendments including the GAR Purchase and Sale Agreement F20.

ADVANCED TOPICS FOR NEW AGENTS

25 Hours

\$125

Topics include: property management, BRRETA (Agency Disclosure Law), consensual dual agency, tax benefits of home ownership, and tax-free exchanges of real estate.

FINANCE AND SETTLEMENT PROCEDURES

25 Hours

\$125

Topics include: security instruments, primary and secondary mortgage markets, source of funds and the process of qualifying for and obtaining real estate loans. Procedures involved in settlement and practical exercises in real estate math are also covered.

Minimum System Requirements:

- Internet connection (minimum 56Kbps required, high speed recommended)
- Printer (for course documentation and Student Affidavit)
- IBM PC Compatible Computer (1GHz Intel Pentium® III processor, or equivalent, and later)
- 512MB of RAM (1GB recommended)
- Microsoft® Windows® XP or greater
- Super VGA (800 x 600) or higher-resolution video adapter and monitor
- Microsoft Internet Explorer 7 or greater*, Adobe Acrobat Reader 5.0 or greater*, Flash Player plug-in*, Adobe AIR* (*Free download available with course)

For Mac OS (Cengage CompuTaught Courses Only):

- Intel Core™ Duo 1.83GHz processor or faster
- Mac OS X v10.5 or v10.6
- 512MB of RAM (1GB recommended)

Toll Free 1-800-289-1214

postedu

ivory

www.GeorgiaRealEstateSchool.com

ML121611

2012 Postlicense Education Course Enrollment Form



IN-CLASS COURSES – ADVANCE REGISTRATION REQUIRED

PLEASE NOTE: In order to receive credit, you must be ON TIME, SIGN THE ROSTER and REMAIN IN CLASS for the entire session.

The Nuts & Bolts of Real Estate – \$145

Day classes meet Tuesday - Friday from 9:00 AM to 4:30 PM. Proctored exam administered on the final day/night of class.

Corporate / Day

___ Jun 4, 5, 6, 7

Real Estate Basics – \$145

Day classes meet on Tuesdays and Thursdays from 9:00 AM to 4:00 PM. Proctored exam administered from 4:15 PM to 6:15 PM on the final day of class.

Corporate / Day

___ Feb 21, 23 / 28, Mar 1
___ Aug 14, 16 / 21, 23

MSAR / Day

___ Mar 20, 22 / 27, 29
___ Sep 11, 13 / 18, 20

CAOR / Day

___ Apr 10, 12 / 17, 19
___ Oct 2, 4 / 9, 11

NAMAR / Day

___ May 1, 3 / 8, 10
___ Oct 23, 25 / 30, Nov 1

Up and Away, the Superstar Way – \$145

Night classes meet on Tuesdays and Thursdays from 6:00 PM to 9:30 PM. Proctored exam administered on the final night of class.

Corporate / Night

___ Oct 2, 4 / 9, 11 / 16, 18 / 23, 25

COMPUTER-BASED COURSES – PROCTORED EXAM REQUIRED

PLEASE NOTE: Internet access required for course completion. • If required, your password will default to the last four digits of your S.S.N.

SELECT:	COURSE TITLE:	VENDOR:	COST:
___	Advanced Topics for New Agents	Cengage CompuTaught	\$125
___	Finance and Settlement Procedures	Cengage CompuTaught	\$125
___	Starting Your Georgia Real Estate Career	Hondros Learning	\$99

REGISTRATION INFORMATION • INCOMPLETE FORMS WILL NOT BE ACCEPTED.

Date of Birth _____ Last Four of S.S.N. # _____ Email Address _____
 Name _____ R.E. License # _____
 Address _____ City _____ State _____ Zip _____
 County _____ Home Phone _____ Work Phone _____

PAYMENT INFORMATION

Please Make a Selection • Payment must accompany application

Cash ___ Check ___ MasterCard ___ Visa ___

Cardholder Name _____

Card Number _____ Exp. Date _____

Signature Required _____ Date _____

REFUND POLICY

In-class course fees are non-refundable. Tuition is good for one (1) year from enrollment date. A transfer fee applies to students who need to reschedule.

Postlicense computer-based courses are non-refundable and non-transferable. Course must be completed within 180 days from the date of purchase.

FAX, MAIL OR BRING YOUR COMPLETED APPLICATION TO THE CORPORATE CENTER

GAMLS Corporate
 1414 Montreal Road
 Tucker, Georgia 30084
770-493-9000
770-621-2211 Fax

**GAMLS Training Institute
 @ Metro South Association
 of REALTORS®(MSAR)**
 1671 Adamson Parkway
 Morrow, Georgia 30260
770-961-2203

**GAMLS Training Institute
 @ Northeast Atlanta Metro
 Association of
 REALTORS®(NAMAR)**
 2145 Duluth Hwy.
 Duluth, Georgia 30097
770-493-9000

**GAMLS Training Institute
 @ Cherokee Association of
 REALTORS®(CAOR)**
 1600 River Park Blvd.
 Suite 104
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www.GeorgiaRealEstateSchool.com