

# Salesperson Prelicense

**A candidate for a salesperson's real estate license in Georgia must:**

- Be at least 18 years of age.
- Be a high school graduate or the holder of a certificate of equivalency.
- Successfully complete a Commission-approved Salesperson Prelicense Course of at least 75 hours, including a proctored exam, at an approved school such as Georgia MLS Training Institute.
- Pass a state examination approved by the Commission.

Are you interested in attending an instructor-led class at one of our convenient locations?  
Would you prefer to learn at your own pace using a comprehensive computer-based course?  
Georgia MLS Training Institute offers both in-class and computer-based options.

**The choice is yours! Start today!**

**IN-CLASS COURSES** Georgia MLS Training Institute offers day and night classes to accommodate your busy schedule. Our 75-hour Salesperson Prelicense Course consists of two sections, *Real Estate Fundamentals* and *Georgia Real Estate Practice*, that can be taken in either order. This newly formatted curriculum allows you to complete the day class in about five weeks or the night class in less than twelve weeks!

- Choose between day and night schedules at one of our Metro Atlanta locations
- Receive the required books and course material with paid tuition
- Complete the two sections in the order that best suits your schedule
- Take two individually-weighted final exams rather than one lengthy exam
- Make two easy payments of only **\$225!**

Our classes are taught by qualified and experienced instructors in a professional classroom environment.

**To register**, either fax, mail or bring the attached enrollment form to any of our Metro Atlanta locations. In-class courses require advance registration and payment.

**GAMLS Corporate**  
1414 Montreal Road  
Tucker, Georgia 30084  
**770-493-9000**  
**770-621-2211 Fax**

**COMPUTER-BASED COURSE** Georgia MLS Training Institute offers the 75-hour Salesperson Prelicense Course in a comprehensive online program. If you have access to the Internet on an IBM compatible computer, then distance learning may be right for you! Our course is approved by the Georgia Real Estate Commission and allows you to learn at your own pace from the comfort of your computer. Tuition is only **\$295** and includes admission into our highly regarded Cram Course, as well as a free reference book, *Modern Real Estate Practice in Georgia*. That's an \$80 value!

The **Cram Course** is a two-day intensive review of the prelicense material taught by Director of Education, Bob Hart. We highly recommend that students attend the Cram Course before sitting for the examination. This extremely valuable course is offered throughout the year at the Corporate office in Tucker.

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**Enroll online** at [www.GeorgiaRealEstateSchool.com](http://www.GeorgiaRealEstateSchool.com) for instant access to your online course. If you prefer, you can fax, mail or bring the attached enrollment form to any of our Metro Atlanta locations.

**GAMLS Center South**  
1540 Southlake Pkwy., Ste. 8A  
Morrow, Georgia 30260  
**770-961-2203**  
**770-961-4227 Fax**

## 2011 Schedule of In-Class Courses

**Georgia MLS Corporate Center**  
**1414 Montreal Road • Tucker, GA 30084 • 770-493-9000**

### DAY CLASS

Meets on **Mondays, Wednesdays and Fridays** from **9:00 a.m. – 5:00 p.m.** unless otherwise noted\*

#### Real Estate Fundamentals

Jul 13, 15 / 18, 20, 22 / 25

Oct 5, 7 / 10, 12, 14 / 17

Nov 7, 9, 11 / 14, 16, 18

#### Georgia Real Estate Practice

Aug 1, 3, 5 / 8, 10, 12 / 15, 17

Sep 12, 14, 16 / 19, 21, 23 / 26, 28

Oct 19, 21 / 24, 26, 28 / 31, Nov 2, 4

### NIGHT CLASS

Meets on **Tuesdays and Thursdays** from **6:00 p.m. – 10:00 p.m.** unless otherwise noted\*

#### Real Estate Fundamentals

Aug 11 / 16, 18 / 23, 25 / 30, Sep 1 / 6, 8 / 13

Nov 1, 3 / 8, 10 / 15, 17 / 29 / Dec 6, 8 / 13

#### Georgia Real Estate Practice

Jun 28, 30 / Jul 5, 7 / 12, 14 / 19, 21 / 26, 28 / Aug 2, 4 / 9

Sep 15 / 20, 22 / 27, 29 / Oct 4, 6 / 11, 13 / 18, 20 / 25, 27

**Georgia MLS Center South**  
**1540 Southlake Pkwy Ste. 8A • Morrow, GA 30260 • 770-961-2203**

### DAY CLASS

Meets on **Mondays, Wednesdays and Fridays** from **9:00 a.m. – 5:00 p.m.** unless otherwise noted\*

#### Real Estate Fundamentals

Jul 11, 13, 15 / 18, 20, 22

Aug 15, 17, 19 / 22, 24, 26

Sep 28, 30 / Oct 3, 5, 7 / 10

#### Georgia Real Estate Practice

Jun 15, 17 / 20, 22, 24 / 27, 29, Jul 1

Jul 25, 27, 29 / Aug 1, 3, 5 / 8, 10

Sep 7, 9 / 12, 14, 16 / 19, 21, 23

### NIGHT CLASS

Meets on **Tuesdays and Thursdays** from **6:00 p.m. – 10:00 p.m.** unless otherwise noted\*

#### Real Estate Fundamentals

Jun 23 / 28, 30 / Jul 5, 7 / 12, 14 / 19, 21 / 26

Sep 13, 15 / 20, 22 / 27, 29 / Oct 4, 6 / 11, 13

#### Georgia Real Estate Practice

Jul 28 / Aug 2, 4 / 9, 11 / 16, 18 / 23, 25 / 30, Sep 1 / 6, 8

Oct 18, 20 / 25, 27 / Nov 1, 3 / 8, 10 / 15, 17 / 29 / Dec 6, 8

### Cram Course Schedule

*The Cram Course meets from 8:45 a.m. to 5:00 p.m. on designated weekends at the Corporate office in Tucker. Advance registration is required. Visit our website at [www.GeorgiaRealEstateSchool.com](http://www.GeorgiaRealEstateSchool.com) to print a schedule and an enrollment form.*



Toll free 1-800-289-1214

[www.GeorgiaRealEstateSchool.com](http://www.GeorgiaRealEstateSchool.com)

## 2011 Schedule of In-Class Courses

### Northeast Atlanta Metro Association of REALTORS® (NAMAR) 2145 Duluth Hwy. • Duluth, GA 30097

*Georgia MLS Training Institute has partnered with the Northeast Atlanta Metro Association of REALTORS® in Duluth to offer salesperson prelicense courses to residents of Gwinnett County and the surrounding area.*

#### DAY CLASS

Meets on **Mondays, Wednesdays and Fridays** from **9:00 a.m. – 5:00 p.m.** unless otherwise noted\*

#### Real Estate Fundamentals

Oct 3, 5, 7 / 10, 12, 14

#### Georgia Real Estate Practice

Sep 12, 14, 16 / 19, 21, 23 / 26, 28  
Oct 17, 19, 21 / 24, 26, 28 / Oct 31, Nov 2

#### NIGHT CLASS

Meets on **Tuesdays and Thursdays** from **6:00 p.m. – 10:00 p.m.** unless otherwise noted\*

#### Real Estate Fundamentals

Sep 13, 15 / 20, 22 / 27, 29 / Oct 4, 6 / 11, 13

#### Georgia Real Estate Practice

Jun 21, 23 / 28, 30 / Jul 5, 7 / 12, 14 / 19, 21 / 26, 28 / Aug 2  
Oct 18, 20 / 25, 27 / Nov 1, 3 / 10 / 15, 17 / 29 / Dec 6, 8

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**Please note:** Please contact Georgia MLS Training Institute at **770-493-9000** for registration information. Students must submit an enrollment form and payment to Georgia MLS no later than the last business day before the class starts. Books and materials can be shipped to you via UPS for \$10 or you can pick up at NAMAR prior to class.

### Cobb Association of REALTORS® (CAR) 444 Manget Street, Suite 100 • Marietta, GA 30060

*Georgia MLS Training Institute has partnered with the Cobb Association of REALTORS® in Marietta to offer salesperson prelicense courses to residents of Cobb County and the surrounding area.*

#### DAY CLASS

Meets on **Mondays, Wednesdays and Fridays** from **9:00 a.m. – 5:00 p.m.** unless otherwise noted\*

#### Real Estate Fundamentals

Oct 17, 19, 21 / 24, 26, 28

#### Georgia Real Estate Practice

Nov 2, 4 / 7, 9, 11 / 14, 16, 18

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**Please note:** Please contact Georgia MLS Training Institute at **770-493-9000** for registration information. Students must submit an enrollment form and payment to Georgia MLS no later than the last business day before the class starts. Books and materials can be shipped to you via UPS for \$10 or you can pick up at the Georgia MLS Corporate Center prior to class.

### Cram Course Schedule

*The Cram Course meets from 8:45 a.m. to 5:00 p.m. on designated weekends at the Corporate office in Tucker. Advance registration is required. Visit our website at [www.GeorgiaRealEstateSchool.com](http://www.GeorgiaRealEstateSchool.com) to print a schedule and an enrollment form.*



# Salesperson Prelicense Course Enrollment Form



**INCOMPLETE FORMS WILL NOT BE ACCEPTED.**

IN-CLASS COURSE	LOCATION:	START DATE:	DAY OR NIGHT:	COST:
Real Estate Fundamentals	_____	_____	_____	\$225
Georgia Real Estate Practice	_____	_____	_____	\$225

**Please Note:**

- In-class course enrollment requires advance registration and payment.
- Tuition is \$225 per class including books and materials.
- There is homework due the first day of class. Please allow ample shipping time **or** pick up your books no later than the Friday before the class starts.

_____	<b>SHIP BOOKS VIA UPS (\$10)</b>
_____	<b>HOLD BOOKS FOR PICK UP (\$0)</b>
_____	<b>PAYMENT TOTAL</b>

## CENGAGE COMPUTAUGHT COMPUTER-BASED COURSE

**Please Note:**

- **Proctored exam required.**
- The cost of books, materials and the Cram Course is included and will be shipped via UPS at no additional charge.

_____	<b>PAYMENT TOTAL</b>
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**MINIMUM SYSTEM REQUIREMENTS:**

- IBM PC Compatible Computer (450 MHz Intel Pentium II processor, or equivalent, and later)
- 128 megabytes (MB) of RAM
- Super VGA (800 x 600) or higher-resolution video adapter and monitor
- Internet connection (minimum 56Kbps required, high speed recommended)
- Printer (for course documentation and Student Affidavit)
- Microsoft Internet Explorer 5.5 or greater\*, Adobe Acrobat Reader 5.0 or greater\*, Flash Player plug-in\* (\*Free download available with course)

## GEORGIA REAL ESTATE APPLICATION - LICENSURE INFORMATION

IDENTIFICATION			
_____	_____	_____	_____
First Name	Middle Name	Last Name	Suffix*
_____	_____	_____	_____
Social Security Number	Birth Date (mm/dd/yyyy)	Email Address	Gender

PRIMARY / RESIDENTIAL ADDRESS			
_____			_____
Number and Street			Apartment or Suite Number*
_____	_____	_____	_____
City	State	Zip Code	County
_____	_____	_____	_____
Primary Phone	Alternate Phone		

ALTERNATE / MAILING ADDRESS* (If different from residential address above)			
_____			_____
Number and Street (Course materials can <u>not</u> be shipped to a P.O. Box)			Apartment or Suite Number
_____	_____	_____	_____
City	State	Zip Code	County

\* if applicable

Firm License Number:	H -	<input type="text" value="9"/>	<input type="text" value="9"/>	<input type="text" value="9"/>	<input type="text" value="9"/>	<input type="text" value="9"/>	<input type="text" value="9"/>	<i>You will be given the opportunity to change license status and firm license number at the testing center when you take your state examination.</i>
Exam Type:	<input checked="" type="checkbox"/> Sales	<input type="checkbox"/> Broker	<input type="checkbox"/> Community Association Manager	License Status:	<input type="text" value="A"/>			

**History**  
(Check Yes or No)

**Yes** **No**

**Georgia Real Estate Application License Information**

(Continued)

- \_\_\_ \_\_\_ 1. Are you applying for a license as a Georgia resident?
- \_\_\_ \_\_\_ 2. Are you a veteran with at least one year of active duty who served at least 90 days during wartime?
- \_\_\_ \_\_\_ 3. Have you ever been licensed in another state as a broker or salesperson?

If YES, where? (State Abbreviation) \_\_\_\_\_

Under what last name? \_\_\_\_\_

Note: If "yes," you must attach to this application a course completion certificate. In addition, you must attach a certificate of licensure history (not more than one year old and showing "active" time or date) from any other state in which you have held a license **only if** you:

- a. Do not have course completion certificates and are attempting to prove that you have met Georgia's required prelicense or postlicense education in another state or (if applying for a broker's examination) you have met any part of Georgia's three-year experience requirement in another state; or
- b. Are a resident of Florida and taking only the state portion of Georgia's examination.

- \_\_\_ \_\_\_ 4. Have you ever held or do you hold a real estate license in Georgia?

If YES, give license number: \_\_\_\_\_

If YES, but under a different name, what last name? \_\_\_\_\_

- \_\_\_ \_\_\_ 5. Are you a high school graduate **OR** the holder of a General Education Development (GED) certificate?
- \_\_\_ \_\_\_ 6. Have you ever been convicted of, pled nolo contendere to, or been granted first offender treatment upon being charged with (1) any criminal offense other than a traffic violation or (2) any traffic violation that involved driving under the influence of alcohol or drugs, homicide or feticide by vehicle, fleeing the scene of an accident, attempting to elude a police officer, or impersonating a law enforcement officer?
- \_\_\_ \_\_\_ 7. Have you ever been disciplined by the Georgia Real Estate Commission or any state or federal licensing agency or authority which regulates any profession? (Disciplinary actions include but are not limited to such actions as: a reprimand, a suspension, a fine, or any restriction placed on your rights to operate as a licensee.)

**If you answered "yes" to questions 6 or 7 above, you should immediately file with the Commission the Application for Preliminary Decision ([www.grec.state.ga.us](http://www.grec.state.ga.us)).**

- \_\_\_ \_\_\_ 8. If applying for a broker license, how many years have you been actively licensed as a salesperson? \_\_\_\_\_ as a community association manager? \_\_\_\_\_ as a broker? \_\_\_\_\_  
(You must have maintained a salesperson's license in **active** status for at least three of the five years immediately preceding the filing of an application to become a broker (*effective 07/01/07*). The time a license is on inactive or lapsed status does not count toward this three-year requirement.)

(If not applicable, please check "no.")

**SIGNATURE REQUIRED** \_\_\_\_\_ **Date** \_\_\_\_\_

**PAYMENT INFORMATION**

Please Make a Selection • Payment must accompany application

Cash \_\_\_ Check \_\_\_ MasterCard \_\_\_ Visa \_\_\_

Cardholder Name \_\_\_\_\_

Card Number \_\_\_\_\_ Exp. Date \_\_\_\_\_

**SIGNATURE REQUIRED** \_\_\_\_\_ **Date** \_\_\_\_\_

**REFUND POLICY**

In-class course fees are non-refundable. Tuition is good for one (1) year from enrollment date. A transfer fee applies to students who need to reschedule.

Salesperson Prelicense computer-based course fees are refundable within seven (7) calendar days from the date of purchase. Course must be completed within 180 days from the date of purchase.

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